

**Item 1. Introduction**

Bci Securities, Inc. (“Bci Securities,” “we,” or “us”) is registered with the U.S. Securities and Exchange Commission as both a broker-dealer and an investment adviser. Bci Securities is a member of the Financial Industry Regulatory Authority (“FINRA”), which regulates the broker-dealer, as well as a member of the Securities Investor Protection Corporation (“SIPC”).

Brokerage and investment advisory services and fees differ, and it is important for the retail investor to understand the differences.

Free and easy to use tools are available to you to research firms and financial professionals at Investor.gov/CRS, which also includes educational information about broker-dealers, investment advisers, and investing.

**Item 2. What investment services and advice can you provide me?**

There are different ways you can get help with your investments. You should carefully consider which types of accounts and services are right for you. **Depending on your needs and investment objectives, we can provide you with services in a brokerage account, investment advisory account, or both at the same time.** This document gives you a summary of services and costs. This is not a solicitation of business.

**Broker-Dealer Services Brokerage Accounts**

**Investment Adviser Services Advisory Accounts**

**Types of Relationships and Services.** *Our accounts and services fall into two categories. SEC video: <https://youtu.be/FZNCce1spHQ>*

- If you open a brokerage account, you will pay us a **transaction-based fee**, generally referred to as a commission, every time you buy or sell an investment.
- You may select investments, or we may recommend investments for your account, but the ultimate investment decision for your investment strategy and the purchase or sale of investments will be yours.
- We can offer you additional services to assist you in developing and executing your investment strategy. We do not offer monitoring of the performance of your account. We will receive account statements each quarter electronically (or monthly with activity).

- If you open an advisory account, you will pay an on-going **asset-based fee** for our services. We will offer you advice on a regular basis.
- We regularly monitor your account and contact you (by phone or email) at least annually to discuss your portfolio. As part of our standard services, we monitor investments at least on a quarterly basis. However, rebalancing and implementation of investment changes may not occur continuously and may depend on model updates, market conditions, and other factors.
- You can choose an account that allows us to buy and sell investments in your account without asking you in advance (a “**discretionary account**”) or we may give you advice and you decide what investments to buy and sell (a “**non-discretionary account**”).
- Generally, we offer advisory accounts under a wrap fee program. For additional specifics regarding this type of advisory account refer to Item #2 below.
- We may select for you a third-party investment adviser to manage all or a portion of your account. The third party adviser will have discretionary authority over your portfolio, and we will retain oversight and monitoring responsibilities.

**Investment Selection Limitations and Minimum Balances**

- We offer a variety of investments selections, but we do not offer variable annuities, fixed annuities, and insurance. Other firms could offer a wider range of choices. *Please refer to [www.bcisecurities.com](http://www.bcisecurities.com) for additional information on the types of investments we offer.*
- Our brokerage accounts are considered full-service brokerage accounts. However, we provide limited on-line trading for certain products and for customers that wish to have those capabilities in their accounts provided they meet certain criteria including but not limited to investment experience. There are no on-line trading capabilities available for brokerage accounts associated with the Investment Adviser Wrap program.
- *We require a minimum account balance of U.S. \$500,000 to open or maintain a broker-dealer account. We have a minimum balance for Investment Advisory relationships of \$250,000 for our model portfolio accounts and a minimum of U.S. \$500,000 for all other advisory accounts, although we may waive these minimums in certain circumstances. In general, you may need a minimum of investable assets even if you do not have it with us to be eligible for certain investments.*

**Additional Information:**

For more detailed information about our services, please refer to our ADV Firm Brochures <https://www.bcisecurities.com/files/adv-form> and Risk Disclosures <https://www.bcisecurities.com/legal-documentation/reg-bi-disclosures>.

**Questions I should ask my financial professional:**

- (1) Given my financial situation, what type of account is right for me?
- (2) Should I choose an investment advisory account?
- (3) Should I choose a brokerage service?
- (4) Should I choose both types of services?
- (5) Why or why not?
- (6) How will you choose investments to recommend to me?
- (7) What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

**Item 3. What fees will I pay?**

**Broker-Dealer Services Brokerage Accounts**

**Investment Adviser Services Advisory Accounts**

**Fees and Costs** affect the value of your account over time. When in doubt, ask for a fee schedule. SEC video: <https://youtu.be/talDyeUwsWE>

- **Transaction-based fees.** You will pay us a fee every time you buy or sell an investment. This fee, commonly referred to as a commission, is based on the specific transaction and not the value of your account.
- With stocks or exchange-traded funds, this fee is usually a separate commission. With other investments, such as bonds, this fee might be part of the price you pay for the investment (called a “mark-up” or “mark-down”).
- With mutual funds, this fee (typically called a “**load**”) reduces the value of your investment.
- Some investments (such as mutual funds) impose additional fees that will reduce the value of your investment over time.
- Our fees vary and are negotiable. The amount you pay will depend, for example, on how much you buy or sell, what type of investment you buy or sell, and the kind of account.
- We charge you additional fees, such as account maintenance fees, and account inactivity fees.
- The more transactions in your account, the more fees we charge you. We, therefore, have an incentive to encourage you to engage in transactions.
- From a cost perspective, you may prefer a transaction-based fee if you do not trade often or if you plan to buy and hold investments for longer periods of time.
- We can buy investments from you, and sell investments to you, from our own accounts (called “**acting as principal**”). We can earn a profit on these trades, so we have an incentive to encourage you to trade with us.

- **Asset-based fees.** You will pay an on-going fee at the end of each quarter based on the value of the cash and investments in your advisory account.
- The amount paid to our firm and your financial professional generally does not vary based on the type of investment.
- The asset-based fee reduces the value of your account and will be deducted from your account.
- Our advisory accounts are mainly **wrap fee programs**, in which you typically pay a single asset-based “wrap fee,” which includes the advisory fee and the costs for the execution of the securities transactions and the other services. The wrap fee is usually higher than the fee for non-wrap programs because it includes these transaction costs which are wrapped together with the advisory fees. With an investment advisory account, you would not pay separate trade commissions. Under this program, we execute transactions through our affiliated brokerage arrangement with Pershing LLC, and you cannot direct brokerage. The wrap fee creates certain conflicts of interest, including incentives for us to reduce trading activity because we bear transaction costs.
- If we select for you a third-party investment adviser to manage all or a portion of your account, a portion of the wrap fee you pay us will be paid to the third party adviser. You may be able to obtain similar services by engaging the third-party adviser directly, potentially at a lower cost.
- We offer non-discretionary investment advisory services that are not described in the Wrap Fee Program.
- Some investments (such as mutual funds) impose additional fees that will reduce the value of your investment over time.
- Our fees vary and are negotiable. The amount you pay will depend, for example, on the services you receive and the amount of assets in your account.
- Although transaction costs are generally included in the wrap fee, you may still incur additional fees and expenses, such as fees charged by mutual funds or exchange-traded funds, custodial and administrative fees, wire fees, and other account-related expenses. In some cases, you may also pay transaction-related costs for investments that are not covered by the wrap fee program. These additional fees will reduce the value of your account.
- Depending on the level of trading in your account, the total cost of a wrap fee program may be higher or lower than paying separately for advisory and brokerage services.
- Because we pay for transaction costs in wrap fee accounts, we also have an incentive to reduce trading activity, which could affect the timing or implementation of investment decisions.
- The more assets you have in the advisory account, including

cash, the more you will pay us. We, therefore, have an incentive to increase the assets in your account in order to increase our fees. You pay our fee quarterly even if you do not buy or sell because we monitor your account to provide investment advice.

- An asset-based fee may cost more than a transaction-based fee, but you may prefer an asset-based fee if you want continuing advice or want someone to make investment decisions for you. You may prefer a wrap fee program if you prefer the certainty of a quarterly fee regardless of the number of transactions you have.
- A portion of your account may be held in cash or cash equivalents to facilitate fees and transactions. We may receive compensation or other benefits related to these cash holdings, which creates a conflict of interest because we have an incentive to maintain cash balances in your account.

**Additional Information:**

**You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Please reference Part 2A Brochure (Item 5 and Addendums 1-5) and your specific investment advisory agreement.**

**Questions I should ask my financial professional:**

- (1) *Why should I choose a brokerage account? Do the math for me.*
- (2) *How much would I expect to pay per year for an advisory service?*
- (3) *How much would I expect to pay per year for a typical brokerage account?*
- (4) *What services will I receive for those fees?*
- (5) *What would make those fees more or less?*
- (6) *Help me understand how these fees and costs might affect my investments? If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*
- (7) *What additional costs should I expect in connection with my account?*
- (8) *Tell me how you and your firm make money in connection with my account.*

**What are your legal obligations to me when providing recommendations as my broker-dealer or when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?**

**When we provide you with a recommendation as your broker-dealer or act as your investment adviser, we have to act in your best interest and not place our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations and investment advice, we provide you. Here are some examples to help you understand what this means.**

SEC video: <https://youtu.be/IQY9KyCfX6Q>

- When we provide any service to you, we must treat you fairly and comply with a number of specific obligations. We are not required to monitor your portfolio.
- Our interests can conflict with your interests. We must eliminate these conflicts or tell you about them.
- We can make extra money by selling you certain investments, such as Asset Managers, Mutual Funds, Structured Products, or Private Placements, including products from our affiliate Bci Asset Management. Some professionals may also receive **more money** if you buy these investments. From time to time, we may have a direct or indirect conflict of interest by offering products and services from our parent company and affiliates or from companies that have arrangements with our parent company or affiliates.
- We offer a daily sweep feature to our brokerage customers to move funds to their bank accounts at our affiliate banks.
- We have an incentive to offer or recommend certain investments, such as Mutual Funds because the manager or sponsor shares the revenue as it is industry practice.

- We are held to a fiduciary standard that covers our entire investment advisory relationship with you. For example, we are required to monitor your portfolio, investment strategy, and investments on an ongoing basis.
- Our interests can conflict with your interests. We must eliminate these conflicts or tell you about them.
- We can make extra money by selling you certain investments, such as Asset Managers, Mutual Funds, Structured Products, or Private Placements, including products from our affiliate Bci Asset Management. Some professionals may also receive **more money** if you buy these investments. From time to time, we may have a direct or indirect conflict of interest by offering products and services from our parent company and affiliates or from companies that have arrangements with our parent company or affiliates.
- In advisory accounts, including wrap fee programs, we have conflicts of interest because our compensation increases as the assets in your account increase. In addition, because we bear transaction costs in wrap accounts, we have an incentive to limit trading activity. We may also have an incentive to recommend certain products or model portfolios, including those offered by our affiliates or third-party providers with whom we have business relationships.

#### Additional Information:

More information about our conflicts of interest and how we manage them can be found within Sections 4.B, 5.C, 10.C, 11, 12.A, 12.B, and 14.A.1-3 of our Form ADV Part2A <https://www.bcisecurities.com/legal-documentation/adv-brochure>.

#### Questions I should ask my financial professional:

- (1) How might your conflicts of interest affect me, and how will you address them?
- (2) Do you or your firm receive any payments from anyone besides me in connection with my investments?
- (3) What are the most common conflicts of interest in your advisory and brokerage accounts? Explain how you will address those conflicts when providing services to my account.
- (4) How will you choose investments to recommend for my account?
- (5) How often will you monitor my account's performance and offer investment advice?

#### How do your financial professionals make money?

In general, Bci Securities Registered Representatives and Investment Adviser Representatives together referred here as "representatives" have a salary-based compensation structure with a variable bonus component to their total compensation. The bonus portion of their compensation may be determined based, in part, on the number of new accounts or amount of business generated in the advisory accounts or in the case of the broker dealer accounts, in the transaction-based fees generated for Bci Securities as previously described. Therefore, representatives have an incentive to generate more money to the Firm to increase their variable bonus.

Bci Securities has direct employee representatives and affiliate employee representatives known as dual-hats because of their dual-roles as Bci Securities representatives and bankers. Dual-hats representatives do not receive transaction-based compensation from the broker dealer nor receive any allocation of advisory fees. Some direct employee representatives may receive a portion of transaction-based fees and advisory fees.

Our bank affiliates offer loans. If you obtain a loan from one of our affiliated lenders, the lender holds a lien on your assets to secure the repayment of the loan and charges you interest on the loaned amount, which may be similar to, or more expensive than, loans offered by lenders not affiliated with us. Certain of our dual-hat representatives are also affiliated with the lender and may receive compensation tied to your loan. We have an incentive to encourage you to obtain the loan and invest the loan proceeds with us or allow us to manage those funds. Our compensation for managing the loan proceeds is in addition to the lender's charges. Because our compensation is based on the amount of your money we manage, we have an incentive to encourage you to pay off your loan with money other than the money invested with or managed by us.

#### Item 4. Do you or your financial professionals have legal or disciplinary history?

Yes. Visit <https://www.investor.gov/CRS> for a free and simple search tool to research Bci Securities and our financial professionals.

#### Questions I should ask my financial professional:

- (1) As a financial professional, do you have any disciplinary history?
- (2) For what type of conduct?

#### Item 5. Additional Information

For additional information about our brokers and services, visit **BrokerCheck** <https://brokercheck.finra.org/>, our website [www.bcisecurities.com](http://www.bcisecurities.com), and your account agreement. For additional information regarding our advisory services, see our Form ADV brochure on IAPD at <https://adviserinfo.sec.gov/firm/summary/168047> and on <https://www.investor.gov> and any brochure supplement your financial professional provides. For the most up-to-date information and to request a copy of our CRS, you may also call us at (305) 929-5500.

To report a problem to the SEC, visit [Investor.gov](http://Investor.gov) or call the SEC's toll-free investor assistance line at (800) 732-0330.

To report a problem to FINRA, [www.finra.org](http://www.finra.org), at the firm, contact us in writing at [contact@bcisecurities.com](mailto:contact@bcisecurities.com), and for the SEC, <https://adviserinfo.sec.gov>.

Visit Bci Securities website for additional information related to products and services, fees and risks at <http://www.bcisecurities.com> <https://www.bcisecurities.com/legal-documentation/adv-brochure> <https://www.bcisecurities.com/legal-documentation/reg-bi-disclosures>

#### Questions to ask my financial professional:

- (1) Who is my primary contact person?
- (2) Is he or she a representative of a broker-dealer or an investment adviser?
- (3) Who can I talk to if I have concerns about how this person is treating me

For other questions you may have, you can view the SEC video: <https://youtu.be/pY6vz1O3MBg>

#### Summary of Changes to the Bci Securities, Inc. Form Client Relationship Summary

We are including this summary to highlight the recent changes made to the Form CRS since our last filing. We updated the section "Investment Selection and Minimum Balances to reflect that we now require minimum account balances in our different types of accounts.